GAINSBOROUGH FARMERS' & CRAFT MARKET MARKETING AND PR ACTIVITY 2020

January

Market date – Saturday 11th January

Marketing

- 1. A press release was sent out to all local and regional press and media outlets.
- 2. Signage was placed at key entry points to the town and a large banner was on display on the Beaumont Street traffic light crossing.
- 3. The Discover Gainsborough and Marshall's Yard Facebook page was used to promote the market as well as posts shared to local Facebook forums to increase the reach to target audiences.
- 4. Trader profiles were also shared on all Facebook pages to really promote the authenticity of the traders
- 5. The Marshall's Yard Instagram page was used to share the markets posts
- 6. A live interview on BBC Radio Lincolnshire was carried to talk about the market
- 7. The Market featured in the Marshall's Yard News

Social media statistics

Through the Discover Gainsborough Facebook page the market posts reached over 9,000 unique viewers and we also received engagement on Twitter and via the event set up on the Marshall's Yard page.

During the market photos and a live video were shared on Marshall's Yard and Discover Gainsborough pages.





Discover Gainsborough Published by Alison Shipperbottom [?] - January 4 at 11:00 AM - Starting the New Year with a new foodie trader joining our Farmers' & Craft market!

Kevin's hand made pies will be joining us on Saturday 11th January with his huge range of handmade meat and vegetarian pies and other pastry items

We can't wait to try as many flavours as possible - don't forget you can freeze these so will last until the following month - hurrah!



Press coverage – Lincolnshire Life

Publication: Lincolnshire Life Date: 01/02/2020 Page: 38 Display Rate (£/cm²): 0.50

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 10000

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 36000

 Size (cm²):
 1890

 AVE:
 945.00



Gainsborough is going places

The new decade is off to a strong start for the town, finds GLINIS FOX, with improved transport links and continued regeneration.

THE team at Marshall's Yarf is looking forward to a busy and positive year in 2020 – as 2019 ended with new retailers joining the centre as well as major investments in the wider town centre. The centre recorded a 29.6 per cent increase in visitor numbers to December, compared to the same period last year

and new retailers joining the lineup in the busy Christman period included Veddione and Superdrug, both popular additions to the Yard. Veddione has opened in the former Root café at Marshall's Yard and the new Superdrug surve opened at the beginning of *Cantinued an page 43*



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LINCOLNSHIEUFI | February 2020

Continued from page 38 November near to New Look and Next at the award-winning shouping cenue. The centre opened in spring 2007 and out the last decade has really established distingtions. The centre also houses high spec office space and is home to several growing local and regional businesses. The centre team has been working doely with West Lindsey District Council as well as the Town Council and other local stakeholders to deliver a basy diary of events for 200. The first weekend in June this year will den the first weekend in June this year will deale the first will once again take place at locations across the town. The young space first will holid no that excess.

that success that success. This year will also see the return of the ever popular DN21 Awards – aimed at rewarding and recognising business excellence in retail and other sectors across the town. The popular event is due to take close in Avail

the town. The popular event is due to take place in April. The monthly Farmers' and Craft Market relocated to Market Street in Gainsborough during 2019 and is going from strength to strongth. The market is managed by the Marshall's Yard team and takes place on the second Saturday of each month, offering the best in fresh, local, homemade and handmade produce and crafts from a variety of local traders. Centre manager at Marshall's Yard, Alison Shipperbotom said: "We are really keen to strengthen that link between Marshall's Yard and the town centre and coupled with the investment and improvements to this part of the town, relocating the monthly Farmers' and Craft Market has been really key to this. "We've had great feedback from out traders and sloppers adout the new look

traders and shoppers about the new look market in its new location, and we have some really great events and initiatives planned to link in with the markets throughout this year.

Horsleys

TALK OF THE TOWN



The re-intr duction of the rails

The re-introduction of the rail service heaves Sheffield and Gainshorough has also been a boost to the town centre conouny. The new service allows visitors to taveel by tain from Sheffield, Reiford and Worksop – right into the heart of the town at the previously unused Central Station, which can be found at the rear of Marshall's Yard. The Marshall's Yard centre owners for the properties are also working with Wes Lindery District Council on the last the second second second twelve months have seen one exciting twelve months have seen some exciting tanditional shorfroms take been installed. Turner run-down units lawa been funditional shorfroms take been installed curating a new and attractive independent curaties in the source of the town. The Gampanies to join the Market Storlade Renton Nails and The Mear Stor

November 2018. The new restaurant and bar has been launched by local businesswoman Mette Robinson, owner of Cream and the *Continued on page 47*.



8: Hemswell Court 9: Gainsborough Old Hall 10: Trinity Arts Centre 11: Marshall's Yard shopping

MAIN STORE: 27 CHURCH STREET, GAINSBOROUGH - T: 01427 613014 RED SHOP: R6 CHURCH STREET, GAINSBOROUGH - T: 01427 612673 www.horsleysofgainsborough.co.uk orsleysofgainsborough.co.uk

February

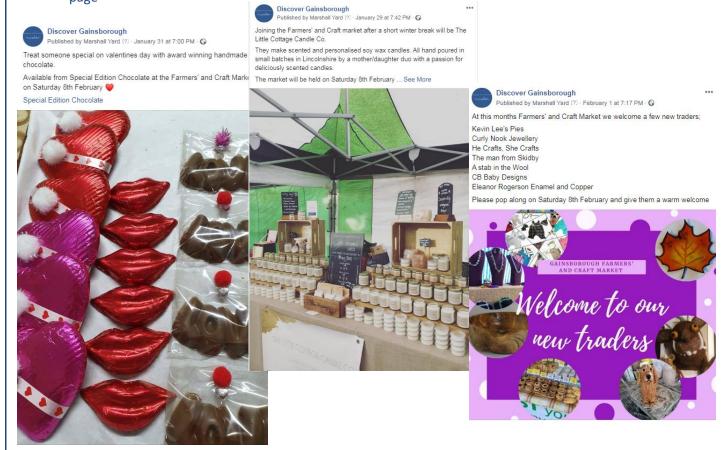
Market date – Saturday 8th February

Marketing

- 1. A press release was sent out to all local and regional press and media outlets.
- 2. Signage was placed at key entry points to the town and a large banner was on display on the Beaumont Street traffic light crossing.
- 3. The Discover Gainsborough and Marshall's Yard Facebook page was used to promote the market as well as posts shared to local Facebook forums to increase the reach to target audiences.
- 4. Trader profiles were also shared on all Facebook pages to really promote the authenticity of the traders
- 5. The Marshall's Yard Instagram page was used to share the markets posts
- 6. The Market featured in the Marshall's Yard News

Social media statistics

Through the Discover Gainsborough Facebook page the market posts reached over 15,000 unique viewers and we also received engagement on Twitter and via the event set up on the Marshall's Yard page



Press Coverage -

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Gainsborough Standard



traders during their plastic free' February market earlier this month. The campaign, which was led by the team at Marshall's Yard who co-ordinate the monthly market, made an effort to encourage shoppers to use re-usable

centre manager, Alison centre manager, Alison Shipperbottom, said: "Vlsitors to Gainsborough's garmers' and craft market clearly want to reduce their reliance on single-use plastic and live more sustainably."

March

Market date – Saturday 14th March

Marketing

- 1. A press release was sent out to all local and regional press and media outlets.
- 2. Signage was placed at key entry points to the town and a large banner was on display on the Beaumont Street traffic light crossing.
- 3. The Discover Gainsborough and Marshall's Yard Facebook page was used to promote the market as well as posts shared to local Facebook forums to increase the reach to target audiences.
- 4. The Marshall's Yard Instagram page was used to share the markets posts
- 5. Trader profiles were also shared on all Facebook pages to really promote the authenticity of the traders, plus promotion of new traders Barrie's Baking and Mrs Wreath Designs
- 6. There was an extra push on promoting Mother's Day gift ideas.
- 7. The Market featured in the Marshall's Yard News
- 8. An advert was placed in Gainsborough Standard

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Social Media Statistics

Posts shared on the Discover Gainsborough and Marshall's Yard Facebook pages plus the event set up on the Marshall's Yard Facebook page reached over 17,000 views. Posts were also shared in Connecting Gainsborough and by traders themselves.

Discover Gainsborough Published by Marshall Yard [?] · Yesterday at 10:38 AM · 🌀 Fresh fish from @cappsfish, the best regional cheese from @thecheeseshophoimfirth and fish cakes from @thefishcakeco all at Gainsborough's Farmers' and Craft Market



Discover Gainsborough Publiel ned by Marshall Yard [7] · March 5 at 12:00 PM · 🚱 Gainsborough's Farmers and Craft Market is delighted to welcome local fudge producer @Barrie'sBaking!

Selling a delicious range of homemade fudge prepared in their 5 star rated kitchen in Gainsborough, Barrie's Baking offer a variety of flavours including white chocolate, strawberry, cherry bakewell and chocolate orange. Their delicious fudge can be purchased in bags, bars or treat boxes perfect for gifts or to share!... See More



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Engagements

1,358 le Reached

Discover Gainsborough Published by Marshall Yard 191 - March 11 at 10:00 AM - G nsborough Farmers' and Craft Market welcomes another new trader this

Saturday 14th March - Mrs Wreath Designs Mrs Wreath Designs sells a wide range of delicate home decor, from printed candles and vases to gorgeous decorative slates and ornaments. If you're shopping for Mother's Day or gifts of any kind, be sure to visit her stall on Market Street this weekend!



Press coverage – Gainsborough Standard



NB April & May markets were postponed due to lockdown

June

Market date – Saturday 13th June

Marketing

- 1. A press release was sent out to all local and regional press and media outlets.
- 2. Signage was placed at key entry points to the town and a large banner was on display on the Beaumont Street traffic light crossing.
- 3. The Discover Gainsborough and Marshall's Yard Facebook page was used to promote the market as well as posts shared to local Facebook forums to increase the reach to target audiences.
- 4. Trader profiles were also shared on all Facebook pages to really promote the authenticity of the traders
- 5. The Marshall's Yard Instagram page was used to share the markets posts
- 6. A live interview was held with BBC Radio Lincolnshire to promote the market

Social media statistics

Posts shared on the Discover Gainsborough and Marshall's Yard Facebook pages plus the event set up on the Marshall's Yard Facebook page reached over 36,500 views. Posts were also shared in Connecting Gainsborough and by traders themselves.



July

Market date – Saturday 11th July

Marketing

- 1. A press release was sent out to all local and regional press and media outlets.
- 2. Signage was placed at key entry points to the town and a large banner was on display on the Beaumont Street traffic light crossing.
- 3. The Discover Gainsborough and Marshall's Yard Facebook page was used to promote the market as well as posts shared to local Facebook forums to increase the reach to target audiences.
- 4. Trader profiles were also shared on all Facebook pages to really promote the authenticity of the traders
- 5. The Marshall's Yard Instagram page was used to share the markets posts
- 6. A Lincs FM campaign rolled out advertising the market and its new location

Social Media Statistics

Posts shared on the Discover Gainsborough and Marshall's Yard Facebook pages plus the event set up on the Marshall's Yard Facebook page reached over 16,600 views. Posts were also shared in Connecting Gainsborough and by traders themselves.



August

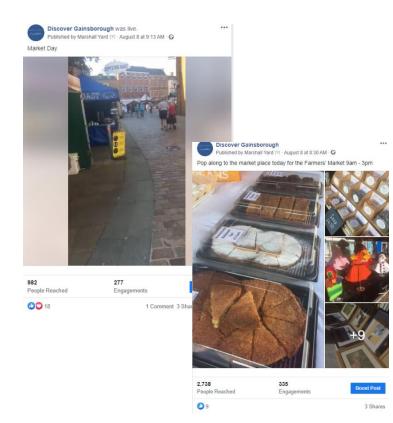
Market date – Saturday 8th August

Marketing

- 1. Lincs FM campaign rolled out advertising the market and it's new location
- 2. A press release was sent out to all local and regional press and media outlets.
- 3. Signage was placed at key entry points to the town and a large banner was on display on the Beaumont Street traffic light crossing.
- 4. The Discover Gainsborough and Marshall's Yard Facebook page was used to promote the market as well as posts shared to local Facebook forums to increase the reach to target audiences.
- 5. Trader profiles were also shared on all Facebook pages to really promote the authenticity of the traders
- 6. The Marshall's Yard Instagram page was used to share the markets posts

Social Media Stats

Posts shared on the Discover Gainsborough and Marshall's Yard Facebook pages plus the event set up on the Marshall's Yard Facebook page reached over 16,600 views. Posts were also shared in Connecting Gainsborough and by traders themselves.



Discover Gainsborough Published by Marshall Yard [?] - August 5 at 5:55 PM · 🚱 ...

We'd like to say congratulations to our Farmers' Market Trader Redhill Farm on their recent coverage in Delicious Magazine. This was to highlight their Great Taste Award for winning 15 years in a row and also for winning the golden fork twice. Pop along on Saturday to try their great award winning pork!!

Farmer's Market takes place in the Market Square 9:00 - 15:00



Press coverage- Gainsborough Standard



Farmers' market returns

Food lovers can sample the delights of Gainsborough's monthly Farmers' Market once more after the popular monthly event returned to the town. Stallholders included Curly Nook Jwellery, Giddy Kipper Plants and Wild Rose

Farm. Galasborough's Farmers and Craft market is a joint initiative co-ordinated by Marshall's Yard with West Lindsey District Council. To find out more about the monthly market, log on to www.marshallsyard.co.uk.

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September

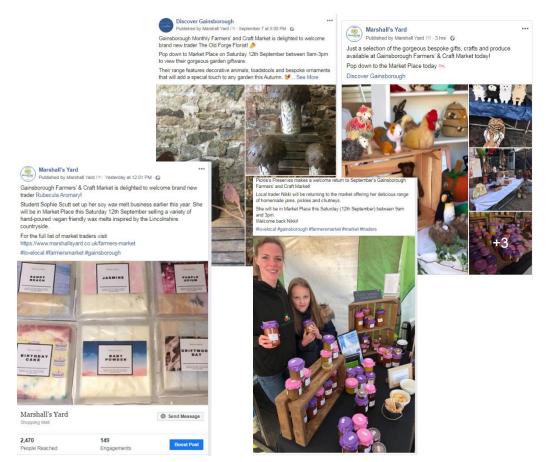
Market date – Saturday 12th September

Marketing

- 1. Lincs FM campaign rolled out advertising the market and it's new location
- 2. A press release was sent out to all local and regional press and media outlets.
- 3. Signage was placed at key entry points to the town and a large banner was on display on the Beaumont Street traffic light crossing.
- 4. The Discover Gainsborough and Marshall's Yard Facebook page was used to promote the market as well as posts shared to local Facebook forums to increase the reach to target audiences.
- 5. Trader profiles were also shared on all Facebook pages to really promote the authenticity of the traders
- 6. The Marshall's Yard Instagram page was used to share the markets posts
- 7. An advert featured in Doncaster Free Press in September.
- 8. The ad was also displayed on their web channels, receiving approx 15,000 impressions in September.

Social Media Stats

Posts shared on the Discover Gainsborough and Marshall's Yard Facebook pages plus the event set up on the Marshall's Yard Facebook page reached over 22,200 views. Posts were also shared in Connecting Gainsborough and by traders themselves.



October

Market date – Saturday 10th October

- 1. A press release was sent out
- 2. The Discover Gainsborough and Marshall's Yard Facebook page was used to promote the market as well as posts shared to local Facebook forums to increase the reach to target audiences.
- 3. Trader profiles were also shared on all Facebook pages to really promote the authenticity of the traders
- 4. An advert featured in Doncaster Free Press in October.

Press Coverage



MP joins in with university debate

Gainsborough's MP has weighed in on the debate about whether to end uni-versity teaching early to get students home for Christmas. Education Secretary Gavin Williamson has said he is de-inand home a university termined to get univer students home for the fes

season. Mr Williamson said his de partment was working with partment was working with universities to make sure families could be reunited - including ending teaching

earlier. He suggested this would include cutting short teach-ing timetables, if necessary, to give students attending at-risk unis a chance to quar-antine so they can return home safely.

home safely. The early ending would mean that, if students devel-op symptoms on the last day oftenching, they still have two weeks to spend in their room and can get home in time for Christmas.

Christmas. Sir Edward Leigh warned universities should not be-come places of "enforced lockdowns".

come places of "enforced lockdowns", "We cannot destroy the life chances of the young. If you're doing history, you cannot becondenmed to per-manent online teaching, you might as well sit at home. Why havey you paid all this momey? Mr Williamson told MPs in the House of Commons." I know there has been some anxiety about the impact safe-ty messures will have on the Christmas holidays. "Students are important members of the communities that they choces to study in.

"Students are important members of the communities that they choose to study in. "We expect them to follow the same glicance as those same local communities. "We are gaing to work with universities to make sure that all students are supported to return home safely and spend Christmas with their loved ones if they choose to do so?

Firms join forces to weather pandemic

vo Gainsborough netailes. Vard in Gainsborough and they have been supporting ptobalpthem through the cach other through what has ach other through what has ach other through what has ach other through what has her are infilled time for both Browns is the first High the Gainsborough store. The anazing to see such a serub, facial serub, collagen eye gel and face cream, all of Two Gainsborough retailers naveformed astrong partner-ship to halp them through the coronavirus pandemic. Browns is the first High fixed retailer to stock a new peauly and skin care range which has been produced by Jainsborough salon, Rochell Jose.

uriott Leppinedia.co.uk rlott ers' and craft market which is now bigger than er thanks to support from prowing number of traders id shoppers – is set to re-rn to the streets of Gains-

rough this weekend. Following the recent ove to the Market Place, e market offers a widely cessible area in which to owse the variety of stalls

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forward to another exciting Galinsborough Farmare' and Craft Market taking place. There has never been a better time to shop local, with a growing number of traders we encourage visi-tors to come down and stock up on everything from fresh meat, artisan breads and cheeses, plas natural boauty products and gifts in safe, accessible enrironment.

accessible environment." For more information about the farmers and craft market, visit www.discourse

mine and it makes you realise building relationships, and under greatly is possible. The foregreat the second seco

worked to get her salon up and running in Marshall's Yard and we really wanted to do something to help our neighbour out. "The range will add a new offer to our wonderful store and we very much look forward to offering these



Press Advert



The above advert featured in Doncaster Free Press in September and October.

The ad also displayed on their web channels, receiving approx 15,000 impressions in September (October's figures TBC).

Social media adverts



Website promotion

The Marshall's Yard website features a tab which includes details of the forthcoming market and is updated monthly to show which traders will be attending. There is an additional tab with information on how the market was launched and how traders can join.

Market page



GAINSBOROUGH'S FARMERS AND CRAFT MARKET - NEXT MARKET SATURDAY 10 OCTOBER

Gainsborough's monthly Farmers' & Craft Market is held on the second Saturday of every month and was relocated to the town centre last year as part of a joint initiative coordinated by Marshall's Yard with West Lindsey District Council.

Previously located on Market Street, the market has now move just a few feet into the Market Place within Gainsborough town centre - just a minutes walk from Marshall's Yard. The additional space within the Market Place will better allow for social distancing ensuring a fully safe shopping environment for both traders and customers.

The market offers the best in fresh, local, homemade and handmade produce from a variety of local traders outdoors in the fresh air.

For a full list of traders attending the next market please see below:



GIDDY KIPPERS PLANTS Plant producers - home growers Plants for your garden and gifts

CONTACT DETAILS

Contact: Jo Storr Email: joannastorr@icloud.com Website: https://www.facebook.com/Ciddy-kippersplants-211063496484736/



HEPYS HOG ROAST

Hog roasted on the spit, also available pork and apple burgers, sausages and hot drinks Available Saturday 8th and Sunday 9th April

Also available at the Yard every Tuesday

CONTACT DETAILS

Contact: Hepys Hog Roast Website: https://www.facebook.com/HepysHogRoast/? fref=ts Address: Doncaster

Trader information page



INFORMATION FOR TRADERS AT THE GAINSBOROUGH FARMERS & CRAFT MARKET - NEXT **MARKET SATURDAY 10 OCTOBER**

Gainsborough Farmers' and Craft Market was re-launched in April 2019 with 20 stalls selling top quality produce from the local area plus now handmade crafts as well.

The market is held within the town's Market Place (close to Marshall's Yard) on the second Saturday of every month from 9am to 3pm.

If you are interested in joining our monthly market please complete the application form and send through a copy of your liability insurance and an image of your products.

Download the market trader application form

For a 3m x 3m fully covered stall the cost is £15+VAT and this also includes two tables and power if required. Please make sure any electrical goods are PAT tested and safe to use.

If you have any more questions please be in touch with centre management.

There are further specialist markets held throughout the year on our events - please keep an eye on our events page and contact centre management on 01427 810706 to find out more or email alison.shipperbottom@marshallsyard.co.uk to register your interest and obtain a stall booking form.



Market growth

The market has grown consistently throughout 2020. Despite a temporary break due to Covid-19 the market has remained popular with traders and customers. Attendance was low initially post lockdown but momentum gathered quickly and it is back to almost full capacity.

The move of the event from Market Street to Market Place means the stalls are widely accessible for customers to socially distance meanwhile encourages visitors from all directions ie those travelling from the bus station, from Marshall's Yard and those walking through the town centre.